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IT excellence. Delivered.

HarmonyTech GSA IT Schedule 70

Contract Number: GS-35F-546GA

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GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SCHEDULE SUPPLY PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu-driven database system. The INTERNET address GSA Advantage! ® is: GSAAdvantage.gov.

GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE, AND SERVICES

FSC GROUP 70

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301 IT Facility Operation and Maintenance
FPDS Code D302 IT Systems Development Services
FPDS Code D306 IT Systems Analysis Services
FPDS Code D307 Automated Information Systems Design and Integration Services
FPDS Code D308 Programming Services
FPDS Code D310 IT Backup and Security Services
FPDS Code D311 IT Data Conversion Services
FPDS Code D316 IT Network Management Services
FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or
    Other Information Services (All other information services belong under Schedule 76)
FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

Contract Number: **GS-35F-546GA**
Contract Period: **July 17, 2017 - July 16, 2022**

Harmony Technology, Inc.

2010 Corporate Ridge, Suite 700
McLean, Virginia 22102
Main Telephone: (703) 639-4001
FAX: (703) 942-9128
nat.vinod@harmonytech.com

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1   Ordering Information

The ordering information below is applicable to all Special Item Numbers (SINs).

1A. AWARDED SPECIAL ITEM NUMBERS (SINS)

SIN 132-51 Information Technology (IT) Professional Services

1B. IDENTIFICATION OF THE LOWEST PRICED MODEL NUMBER

Not applicable

1C. COMMERCIAL JOB TITLES

These are provided under IT Services Description below. They are valid for all SINs.

2. MAXIMUM ORDER

$500,000

A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER

$100

4. GEOGRAPHIC COVERAGE

Domestic delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories.

5. POINT(S) OF PRODUCTION

N/A – Services

6. DISCOUNT FROM LIST PRICES

All prices shown are GSA NET 30 prices.

7. QUANTITY/VOLUME DISCOUNTS

None

8. PROMPT PAYMENT TERMS

NET30. Prompt Payment Act requirements apply.

9. GOVERNMENT PURCHASE CARDS

9(a). Government Purchase Cards are accepted at or below the micro-purchase threshold.

9(b). Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS

None

11A. TIME OF DELIVERY

30 days after-receipt-of (ARO) or as negotiated at the task order level

11B. EXPEDITED DELIVERY

Negotiated at Task Order Level

11C. OVERNIGHT AND 2-DAY DELIVERY

Negotiated at Task Order Level

11D. URGENT REQUIREMENTS

Please contact us for requesting accelerated delivery

12. FOB POINTS

Not applicable

13A. ORDERING ADDRESSES

Harmony Technology, Inc.

2010 Corporate Ridge, Suite 700

McLean, Virginia 22102

E-Mail: nat.vinod@harmonytech.com

Phone: (703) 639-4001 Ext: 101

FAX: (703) 942-9128

13B. ORDERING PROCEDURES

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. PAYMENT ADDRESS

Harmony Technology, Inc.

2010 Corporate Ridge, Suite 700

McLean, Virginia 22102

E-Mail: nat.vinod@harmonytech.com

Phone: (703) 639-4001 Ext: 101

FAX: (703) 942-9128

15. WARRANTY PROVISION

Not applicable

16. EXPORT PACKING CHARGES

Not applicable

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE

Accepted at or below the micro-purchase level

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE)

Not applicable

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE)

Not applicable

20A. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE)

Not applicable

20B. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)

Not applicable

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE)

Not applicable

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE)

Not applicable

23. PREVENTIVE MAINTENANCE (IF APPLICABLE)

Not applicable

24A. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (E.G., RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS)

Not applicable

24B. SECTION 508 COMPLIANCE FOR EIT

Not applicable

The EIT Standards can be found at:
www.section508.gov
www.harmonytech.com

25. DUNS NUMBER

130001170

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE

Harmony Technology, Inc. is currently registered in the SAM (formerly CCR) database

Cage Code 4YKW9; 8(a) Program Participant

2   Professional Services Terms and Conditions (132-51)

The terms and conditions outlined below are applicable to IT Professional Services SIN 132-51.

1. **SCOPE**
   a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. **PERFORMANCE INCENTIVES**
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. **ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK) (G-FCI-920) (MAR 2003)**

   FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

   When ordering services over $100,000, Department of Defense (DOD) ordering offices and non-DOD agencies placing orders on behalf of the DOD must follow the policies and procedures in the Defense Federal Acquisition Regulation Supplement (DFARS) 208.404-70 – Additional ordering procedures for services. When DFARS 208.404-70 is applicable and there is a conflict between the ordering procedures contained in this clause and the additional ordering procedures for services in DFARS 208.404-70, the DFARS procedures take precedence. GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering activity using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

   A.
   1. When ordering services, ordering activities shall— Prepare a Request (Request for Quote or other communication tool): A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the
      (i) work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.

(ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering activity makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor-hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work.
The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2) below, the request shall notify the contractors that will be the case.

2. Transmit the Request to Contractors:
Based upon an initial evaluation of catalogs and price lists, the ordering activity should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate) and transmit the request as follows:

NOTE: When buying IT professional services under SIN 132—51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(i) The request should be provided to at least three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold.

(ii) For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the ordering activity's needs.

      (iii) In addition, the request shall be provided to any contractor who specifically requests a copy of the request for the proposed order.

      (iv) Ordering activities should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

3. Evaluate Responses and Select the Contractor to Receive the Order:
After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

B. The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering activity the opportunity to secure volume discounts. When establishing BPAs, ordering activities shall:

1. Inform contractors in the request (based on the ordering activity's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

    (i) SINGLE BPA: Generally, a single BPA should be established when the ordering activity can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)

    (ii) MULTIPLE BPAs: When the ordering activity determines multiple BPAs are needed to meet its requirements, the ordering activity should determine which contractors can meet any technical qualifications before establishing the BPAs. When establishing the BPAs, the procedures in (a)(2) above must be followed. The procedures at (a)(2) do not apply to orders issued under multiple BPAs. Authorized users must transmit the request for quote for an order to all BPA holders and then place the order with the Schedule contractor that represents the best value.

2. Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)

C. The ordering activity should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

D. When the ordering activity's requirement involves both products as well as executive, administrative and/or professional, services, the ordering activity should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value (See FAR 8.404).

E. The ordering activity, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For ordering activity requirements in excess of the

micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

4. **ORDER**
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. **PERFORMANCE OF SERVICES**
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

6. **INSPECTION OF SERVICES**
   The Inspection of Services–Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246- 6 applies to time-and-materials and labor-hour orders placed under this contract.

7. **RESPONSIBILITIES OF THE CONTRACTOR**
   The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data – General, may apply.

8. **RESPONSIBILITIES OF THE ORDERING ACTIVITY**
   Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. **INDEPENDENT CONTRACTOR**
   All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. **ORGANIZATIONAL CONFLICTS OF INTEREST**
    a. Definitions.
       "Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. **INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. **PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), Alternate I (APR 1984) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), Alternate II (DEC 2002) applies to labor-hour orders placed under this contract.

13. **RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. **INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. **APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

3   Information Technology Services Description

The Information Technology services labor categories outlined below are applicable to all Special Item Numbers (SINs).

The labor category definitions in our document describe the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category.

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for 1 year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education with the written approval of the ordering activity. HarmonyTech has included at the end of this section our Degree/Experience Equivalency Chart.

1.   PROGRAM MANAGER

CATEGORY DESCRIPTION: Program Manager will apply industry best practices and organizational standards to guide project teams. Performs day-to-day program management activities relevant to project initiation, planning, execution, monitoring and closing. Provides oversight on project scope, resource allocation, budget, schedule, and service quality. Communicates with senior program managers, senior management, and clients to ensure critical program-related issues are addressed in a timely manner.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Finance or related technical or functional discipline

MINIMUM EXPERIENCE: At least seven (7) years of progressive relevant management experience. Must possess PMP certification. Additional certifications such as CSM & ITIL preferable.

2.   PROJECT/TASK MANAGER

CATEGORY DESCRIPTION: Project Manager will apply industry best practices and organizational standards to guide project teams. Performs day-to-day project management activities relevant to project initiation, planning, execution, monitoring and closing. Controls project scope, resource allocation, budget, schedule, and service quality. Communicates with senior program managers, senior management, and clients to ensure critical program-related issues are addressed in a timely manner.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Finance or related technical or functional discipline

MINIMUM EXPERIENCE: At least five (5) years of progressive relevant management experience. Must possess PMP certification. Additional certifications such as CSM & ITIL preferable.

3.   SENIOR PRODUCT SPECIALIST

CATEGORY DESCRIPTION: Highly accomplished expert on one or more Commercial off the Shelf (COTS) or Government off the Shelf (GOTS) software or hardware products, often possessing relative industry certifications. Deep understanding of how the particular products are to be integrated, architected, and deployed to coexist with other products or legacy solutions. Ability to:

- Lead COTS or GOTS gap/fit analysis
- Lead COTS or GOTS migration planning and execution
- Lead COTS or GOTS installation and configuration

Ability to independently review, assess and conduct mid-course recommendations relative to particular implementations and demonstrated proficiency in applying particular COTS or GOTS products to streamline, reengineer and transform business processes. Provides specialized guidance to implementation teams on how products should be implemented to maximize effectiveness of overall integrated solutions.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Computer Science, Engineering or related technical discipline. Certification or advanced training in specialization area.

MINIMUM EXPERIENCE: At least five (5) years of relevant experience on COTS or GOTS software or hardware products (or) demonstrated specialization on emerging COTS or GOTS products

4. SENIOR SUBJECT MATTER EXPERT

CATEGORY DESCRIPTION: Has advanced technical understanding in multiple disciplines. Provides expert guidance and leadership to project teams or clients in specialized technical or functional disciplines such as Information Security, Data Architecture, Knowledge Management, Financial Management, Human Resources Management, Acquisition Management, Operations Management or Quality Management. Provides advice often based on government or industry best practices / standards, on how to effectively implement solutions or improvements to business challenges. Often a recognized thought leader in specialized areas of industry or government policy, procedures, processes, or legislation.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Finance or related technical or functional discipline

MINIMUM EXPERIENCE: At least six (6) years of experience in specialized technical disciplines or products such as Information Security, Process Reengineering, Data Architecture, Knowledge Management (or) functional discipline such as Finance Management, Human Resources Management, Acquisition Management, Operations Management, or Six Sigma or other Quality Management best practices.

5. SENIOR SOLUTION ARCHITECT

CATEGORY DESCRIPTION: Leads the creation of architectural designs for complex automation solutions that may involve a mix of COTS and custom products collectively addressing topics such as knowledge management, workflow, process automation, service oriented architecture (SOA), data warehousing, business intelligence or enterprise software / hardware products. May provide overall leadership of architectural decisions made on one or more projects. Designs architectures to address business requirements and develops plans for present and future compatibility and interface support. Ensures architectures are in compliance with government-wide, industry, or client-specific standards. Evaluates compatibility of information system implementation efforts with organization architectures and recommends adjustments, as appropriate. Provides consulting support on complex or emerging technologies.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: At least eight (8) years of relevant solution architecture experience

6. SOLUTION DEVELOPER IV

CATEGORY DESCRIPTION: Develop or overseeing the development of software and hardware-based business solutions. Performs activities such as:

- Combine one or more COTS products or extending their standard functionality to meet the overall functional and technical specifications as set forth by the Solution Architects and Business Analysts
- Developing custom services, components, or modules using advanced programming languages such as J2EE, .NET, Active Server Pages, or C++
- Assessing, planning, designing, developing, testing, configuring, and deploying technical solutions addressing business challenges Translates architectural design into working business solutions by leveraging skills in systems design, development, business process automation, technical knowledge and leadership.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: At least six (6) years of relevant solution development experience

7. SOLUTION DEVELOPER III

CATEGORY DESCRIPTION: Develops or overseeing the development of software and hardware-based business solutions. Performs activities such as:

- Combine one or more COTS or GOTS products or extending their standard functionality to meet the overall functional and technical specifications as set forth by the Solution Architects and Business Analysts
- Developing custom services, components, or modules using advanced programming languages such as J2EE, .NET, Active Server Pages, or C++
- Assessing, planning, designing, developing, testing, configuring, and deploying technical solutions that address business challenges

Translates architectural design into working business solutions by leveraging skills in systems design, development, process automation, and technical knowledge.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: At least four (4) years of relevant solution development experience

8. SOLUTION DEVELOPER II

CATEGORY DESCRIPTION: Under little or no supervision, supports the development of software and hardware-based business solutions. Supports the performance of activities such as:

- Combine one or more COTS or GOTS products or extending their standard functionality to meet the overall functional and technical specifications as set forth by the Solution Architects and Business Analysts
- Developing custom services, components, or modules using advanced programming languages such as J2EE, .NET, Active Server Pages, or C++
- Assessing, planning, designing, developing, testing, configuring, and deploying technical solutions that address business challenges
- Translates architectural design into working business solutions by leveraging skills in systems design, development, process automation, and technical knowledge.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: At least two (2) years of relevant solution development experience

9. SOLUTION DEVELOPER I

CATEGORY DESCRIPTION: Under supervision, supports the development of software and hardware-based business solutions. Supports the performance of activities such as:

- Combine one or more COTS or GOTS products or extending their standard functionality to meet the overall functional and technical specifications as set forth by the Solution Architects and Business Analysts
- Developing custom services, components, or modules using advanced programming languages such as J2EE, .NET, Active Server Pages, or C++ Assessing, planning, designing, developing, testing, configuring, and deploying technical solutions that address business challenges
- Translates architectural design into working business solutions by leveraging skills in systems design, development, process automation, and technical knowledge.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: Minimum of one year (1) of relevant solution development experience

10. SOLUTION ANALYST IV

CATEGORY DESCRIPTION: Performs or leads activities involving system analysis, system design, process definition, process optimization and performance measurement. May also support solution teams in system development, component and software integration, testing, and installation.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: At least six (6) years of relevant experience. Possess strong analytical and technical skills and is capable of assisting in various areas of business solutions implementation and integration

11. SOLUTION ANALYST III

CATEGORY DESCRIPTION: Performs or leads activities involving system analysis, system design, process definition, process optimization and performance measurement. May also support solution teams in system development, component and software integration, testing, and installation.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: At least four (4) years of relevant experience. Possess strong analytical and technical skills and is capable of assisting in various areas of business solutions implementation and integration**.**

12. SOLUTION ANALYST II

CATEGORY DESCRIPTION: Performs activities involving system analysis, system design, user Interface feature, process definition, process optimization and performance measurement. May also support solution teams in system development, component and software integration, testing, and installation.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: At least two (2) years of relevant experience. Possess strong analytical and technical skills and is capable of assisting in various areas of business solutions implementation and integration**.**

13. SOLUTION ANALYST I

CATEGORY DESCRIPTION: Performs activities involving system analysis, system design, user Interface feature, process definition, process optimization and performance measurement. May also support solution teams in system development, component and software integration, testing, and installation.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Computer Science, Engineering or related technical discipline

MINIMUM EXPERIENCE: At least one (1) year of relevant experience. Possess strong analytical and technical skills and is capable of assisting in various areas of business solutions implementation and integration**.**

14. BUSINESS ANALYST IV

CATEGORY DESCRIPTION: Leads analysis and design activities in support of Information Technology (IT) business solution development and process improvement efforts. Typical duties include strategic planning, requirements analysis, identification of Key Performance Indicators (KPI), analysis and creation of policies, procedures, business cases and cost justifications. Meets with stakeholders to capture requirements and success criteria. May facilitate Joint Applications Development (JAD) sessions or utilize other requirements elicitation techniques such as surveys. Is knowledgeable of industry standard requirements analysis methodologies and notations such as UML, IDEF, etc. May oversees the efforts of one or more analyst personnel. Possesses experience with requirements management tools or techniques.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Finance or related technical or functional discipline

MINIMUM EXPERIENCE: At least seven (7) years of relevant business analysis experience

15. BUSINESS ANALYST III

CATEGORY DESCRIPTION: Leads analysis and design activities in support of Information Technology (IT) business solution development and process improvement efforts. Typical duties include strategic planning, requirements analysis, identification of Key Performance Indicators (KPI), analysis and creation of policies, procedures, business cases and cost justifications. Meets with stakeholders to capture requirements and success criteria. May facilitate Joint Applications Development (JAD) sessions or utilize other requirements elicitation techniques such as surveys. Is knowledgeable of industry standard requirements analysis methodologies and notations such as UML, IDEF, etc. May oversees the efforts of one or more analyst personnel. Possesses experience with requirements management tools or techniques.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Finance or related technical or functional discipline

MINIMUM EXPERIENCE: At least five (5) years of relevant business analysis experience

16. BUSINESS ANALYST II

CATEGORY DESCRIPTION: Under little or no supervision, applies analytical skills to support Information Technology (IT) business solution development and process improvement efforts. Performs activities such as requirements analysis, analysis and creation of policies, procedures, business cases and cost justifications. Collects and analyzes requirements and measurement criteria as related to business process optimization and business solution implementation efforts. Is knowledgeable of industry standard requirements analysis methodologies and notations such as UML, IDEF, etc.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Finance or related technical or functional discipline

MINIMUM EXPERIENCE: At least three (3) years of relevant business analysis experience

17. BUSINESS ANALYST I

CATEGORY DESCRIPTION: Under supervision, applies analytical skills to support Information Technology (IT) business solution development and process improvement efforts. Performs activities such as requirements analysis, analysis and creation of policies, procedures, business cases and cost justifications. Collects and analyzes requirements and measurement criteria as related to business process optimization and business solution implementation efforts. Is knowledgeable of industry standard requirements analysis methodologies and notations such as UML, IDEF, etc.

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Business, Finance or related technical or functional discipline

MINIMUM EXPERIENCE: Minimum of one (1) years of relevant business analysis experience

18. PROGRAM SUPPORT SPECIALIST

CATEGORY DESCRIPTION: Under little or no supervision, completes complex administrative activities within allocated time frames. Activities may involve:

- Developing client deliverables such as status reports, spreadsheets and user manuals
- Developing wireframe / web page designs to help users visualize the layout and position of information on web pages, navigational elements, etc.
- Maintaining accurate and timely timecard and expense information in the preparation of invoice preparation

MINIMUM EDUCATION: Bachelor's degree or equivalent professional experience in Information Systems, Graphical Design or related technical or functional discipline

MINIMUM EXPERIENCE: At least three (3) years of relevant business administrative experience

IT-70 DEGREE/EXPERIENCE EQUIVALENCY CHART

Degree	Experience Equivalence*	Other Equivalence
Bachelor's	Associate's degree + 2 years relevant experience, or 4 years relevant experience	Professional certification
Master's	Bachelor's + 2 years relevant experience, or Associate's + 4 years relevant experience	Professional license
Doctorate	Master's + 2 years relevant experience, or Bachelor's + 4 years relevant experience	

Further, both parties recognize that, on occasion, there may be a need to waive the requirements in order to use the best individual for the task. Therefore, waivers to the education/experience requirements may be granted by either the task order contracting officer or contracting officer technical representative. If such a waiver is included in our proposal, award of said proposal shall be deemed a grant of the waiver.

4 Professional Services Pricelist (132-51)

Item	Labor Category	Year 1 7/17/17 – 7/16/18	Year 2 7/17/18 – 7/16/19	Year 3 7/17/19 – 7/16/20	Year 4 7/17/20 – 7/16/21	Year 5 7/17/21 – 7/16/22
1	Program Manager	$164.56	$167.03	$169.53	$172.08	$174.66
2	Project/Task Manager	$141.92	$144.05	$146.21	$148.40	$150.63
3	Senior Product Specialist	$226.56	$229.96	$233.41	$236.91	$240.46
4	Senior Subject Matter Expert	$184.62	$187.39	$190.20	$193.05	$195.95
5	Senior Solution Architect	$151.49	$153.76	$156.07	$158.41	$160.79
6	Solution Developer IV	$142.96	$145.10	$147.28	$149.49	$151.73
7	Solution Developer III	$124.31	$126.17	$128.07	$129.99	$131.94
8	Solution Developer II	$112.88	$114.57	$116.29	$118.04	$119.81
9	Solution Developer I	$91.50	$92.87	$94.27	$95.68	$97.11
10	Solution Analyst IV	$123.59	$125.44	$127.33	$129.24	$131.17
11	Solution Analyst III	$99.59	$101.08	$102.60	$104.14	$105.70
12	Solution Analyst II	$81.44	$82.66	$83.90	$85.16	$86.44
13	Solution Analyst I	$67.58	$68.59	$69.62	$70.67	$71.73
14	Business Analyst IV	$134.74	$136.76	$138.81	$140.89	$143.01
15	Business Analyst III	$120.30	$122.10	$123.94	$125.80	$127.68
16	Business Analyst II	$102.49	$104.03	$105.59	$107.17	$108.78
17	Business Analyst I	$93.17	$94.57	$95.99	$97.43	$98.89
18	Program Support Specialist	$110.24	$111.89	$113.57	$115.28	$117.00

1. All rates are hourly
2. Travel costs will be additional to the labor rates, as authorized in the order.
3. The rates listed above are inclusive of IFF

5   About Us

HarmonyTech is proud to be an approved vendor on the GSA IT Schedule 70 and we look forward to the opportunity to serve you. HarmonyTech is a leading-edge IT company that specializes in Dev Ops, Cloud Migration, Cyber Security, and Enterprise IT services.

We have been delivering innovative information technology services and solutions to multiple federal agencies and commercial enterprises for several years. We are experienced in providing a broad range of IT services encompassing the full development lifecycle, with specialization in Microsoft solution stack, web and mobile application development, data analytics, Google Machine Learning, and Enterprise Search solutions.

We are a SBA 8(a) certified minority owned small disadvantaged business and hold multiple corporate and individual certifications. Highlights of our capabilities and services include:

App Dev	Cloud	Cyber Security	Enterprise IT
Modern Web Apps Windows Universal Apps 508 Accessibility Office Add-in Apps Mobile Web Apps Native Xamarin Apps SDLC Agile Scrum	Migrate to AWS/Azure SharePoint Apps Secure Enterprise Search Google Cloud Microsoft Dynamics API & Service Fabric SQL/NoSQL/XML DB's	Compliance Service ATO Remediation Security & Performance Testing Server Hardening Desktop Hardening Risk & Vulnerability Assessment	Program Management DevSecOps IT Infrastructure Quality Assurance Enterprise Architecture Data Analytics & Mgmt Config Management Help Desk Support

This catalog introduces you to our company and the wide range of IT services we offer. Please visit www.harmonytech.com or contact us for additional information.